

FIRST SOUTHWEST BANCORPORATION, INC.

| | CPP Disbursement Date 03/06/2009 | RSSD (Holding Company) 3228681 | Number of Insured Depository Institutions 1 | |
|---|-------------------------------------|-----------------------------------|---|-------------|
| Selected balance and off-balance sheet items | 2011 \$ millions | 2012 \$ millions | %chg from prev | |
| Assets | \$245 | \$241 | -1.7% | |
| Loans | \$164 | \$155 | -5.3% | |
| Construction & development | \$12 | \$13 | 8.3% | |
| Closed-end 1-4 family residential | \$25 | \$22 | -14.9% | |
| Home equity | \$10 | \$8 | -16.5% | |
| Credit card | \$0 | \$0 | | |
| Other consumer | \$1 | \$2 | 47.7% | |
| Commercial & Industrial | \$10 | \$8 | -20.4% | |
| Commercial real estate | \$56 | \$50 | -9.5% | |
| Unused commitments | \$32 | \$21 | -34.1% | |
| Securitization outstanding principal | \$0 | \$0 | | |
| Mortgage-backed securities (GSE and private issue) | \$11 | \$27 | 137.5% | |
| Asset-backed securities | \$0 | \$0 | | |
| Other securities | \$4 | \$10 | 160.7% | |
| Cash & balances due | \$31 | \$18 | -43.6% | |
| Residential mortgage originations | | | | |
| Closed-end mortgage originated for sale (quarter) | \$0 | \$0 | | |
| Open-end HELOC originated for sale (quarter) | \$0 | \$0 | | |
| Closed-end mortgage originations sold (quarter) | \$0 | \$0 | | |
| Open-end HELOC originations sold (quarter) | \$0 | \$0 | | |
| Liabilities | \$218 | \$214 | -2.0% | |
| Deposits | \$207 | \$209 | 0.8% | |
| Total other borrowings | \$10 | \$4 | -59.3% | |
| FHLB advances | \$4 | \$1 | -75.6% | |
| Equity | | | | |
| Equity capital at quarter end | \$27 | \$27 | 1.2% | |
| Stock sales and transactions with parent holding company (cumulative through calendar year) | \$2 | \$0 | NA | |
| Performance Ratios | | | | |
| Tier 1 leverage ratio | 8.4% | 8.8% | -- | |
| Tier 1 risk based capital ratio | 11.5% | 13.4% | -- | |
| Total risk based capital ratio | 12.8% | 14.6% | -- | |
| Return on equity ¹ | -16.2% | 2.2% | -- | |
| Return on assets ¹ | -1.8% | 0.2% | -- | |
| Net interest margin ¹ | 4.1% | 4.1% | -- | |
| Coverage ratio ((ALL+Alloc transfer risk)/Noncurrent loans) | 40.6% | 49.5% | -- | |
| Loss provision to net charge-offs (qtr) | 67.8% | 0.0% | -- | |
| Net charge-offs to average loans and leases ¹ | 5.2% | 0.7% | -- | |
| ¹ Quarterly, annualized. | | | | |
| Asset Quality (% of Total Loan Type) | Noncurrent Loans | | Gross Charge-Offs | |
| | 2011 | 2012 | 2011 | 2012 |
| Construction & development | 42.2% | 9.2% | 7.9% | 0.4% |
| Closed-end 1-4 family residential | 8.8% | 2.5% | 0.1% | 0.0% |
| Home equity | 1.7% | 5.0% | 0.3% | 0.0% |
| Credit card | 0.0% | 0.0% | 0.0% | 0.0% |
| Other consumer | 0.0% | 0.0% | 0.1% | 1.3% |
| Commercial & Industrial | 4.9% | 3.6% | 0.1% | 4.0% |
| Commercial real estate | 3.3% | 6.2% | 1.8% | 0.0% |
| Total loans | 7.3% | 4.7% | 1.8% | 0.2% |