

HAWTHORN BANCSHARES, INC

	CPP Disbursement Date 12/19/2008	RSSD (Holding Company) 2038409	Number of Insured Depository Institutions 1	
Selected balance and off-balance sheet items	2011 \$ millions	2012 \$ millions	%chg from prev	
Assets	\$1,152	\$1,162	0.8%	
Loans	\$830	\$835	0.6%	
<i>Construction & development</i>	\$70	\$59	-16.0%	
<i>Closed-end 1-4 family residential</i>	\$190	\$207	8.8%	
<i>Home equity</i>	\$13	\$14	7.4%	
<i>Credit card</i>	\$1	\$1	8.7%	
<i>Other consumer</i>	\$8	\$9	3.6%	
<i>Commercial & Industrial</i>	\$108	\$108	0.0%	
<i>Commercial real estate</i>	\$318	\$314	-1.3%	
Unused commitments	\$117	\$118	1.1%	
Securitization outstanding principal	\$0	\$0	-100.0%	
Mortgage-backed securities (GSE and private issue)	\$107	\$108	0.5%	
Asset-backed securities	\$0	\$0		
Other securities	\$106	\$92	-13.2%	
Cash & balances due	\$43	\$59	36.5%	
Residential mortgage originations				
<i>Closed-end mortgage originated for sale (quarter)</i>	\$29	\$32	10.2%	
<i>Open-end HELOC originated for sale (quarter)</i>	\$0	\$0		
<i>Closed-end mortgage originations sold (quarter)</i>	\$31	\$30	-1.6%	
<i>Open-end HELOC originations sold (quarter)</i>	\$0	\$0		
Liabilities	\$1,029	\$1,038	0.9%	
Deposits	\$972	\$993	2.2%	
Total other borrowings	\$53	\$41	-22.2%	
FHLB advances	\$28	\$20	-29.2%	
Equity				
Equity capital at quarter end	\$123	\$124	0.3%	
Stock sales and transactions with parent holding company (cumulative through calendar year)	\$0	\$0	NA	
Performance Ratios				
Tier 1 leverage ratio	10.4%	10.6%	--	
Tier 1 risk based capital ratio	13.7%	13.9%	--	
Total risk based capital ratio	15.0%	15.1%	--	
Return on equity ¹	-1.4%	6.5%	--	
Return on assets ¹	-0.1%	0.7%	--	
Net interest margin ¹	4.1%	4.0%	--	
Coverage ratio ((ALL+Alloc transfer risk)/Noncurrent loans)	40.3%	76.1%	--	
Loss provision to net charge-offs (qtr)	123.5%	32.5%	--	
Net charge-offs to average loans and leases ¹	2.3%	1.5%	--	
¹ Quarterly, annualized.				
	Noncurrent Loans		Gross Charge-Offs	
Asset Quality (% of Total Loan Type)	2011	2012	2011	2012
<i>Construction & development</i>	2.0%	6.2%	0.0%	0.0%
<i>Closed-end 1-4 family residential</i>	1.7%	2.1%	0.0%	0.2%
<i>Home equity</i>	0.9%	1.1%	0.4%	0.0%
<i>Credit card</i>	0.1%	0.1%	0.2%	0.5%
<i>Other consumer</i>	1.1%	1.4%	0.8%	0.5%
<i>Commercial & Industrial</i>	1.9%	1.2%	0.0%	0.9%
<i>Commercial real estate</i>	7.8%	2.8%	1.4%	0.6%
<i>Total loans</i>	4.0%	2.3%	0.6%	0.4%